

Microeconomics

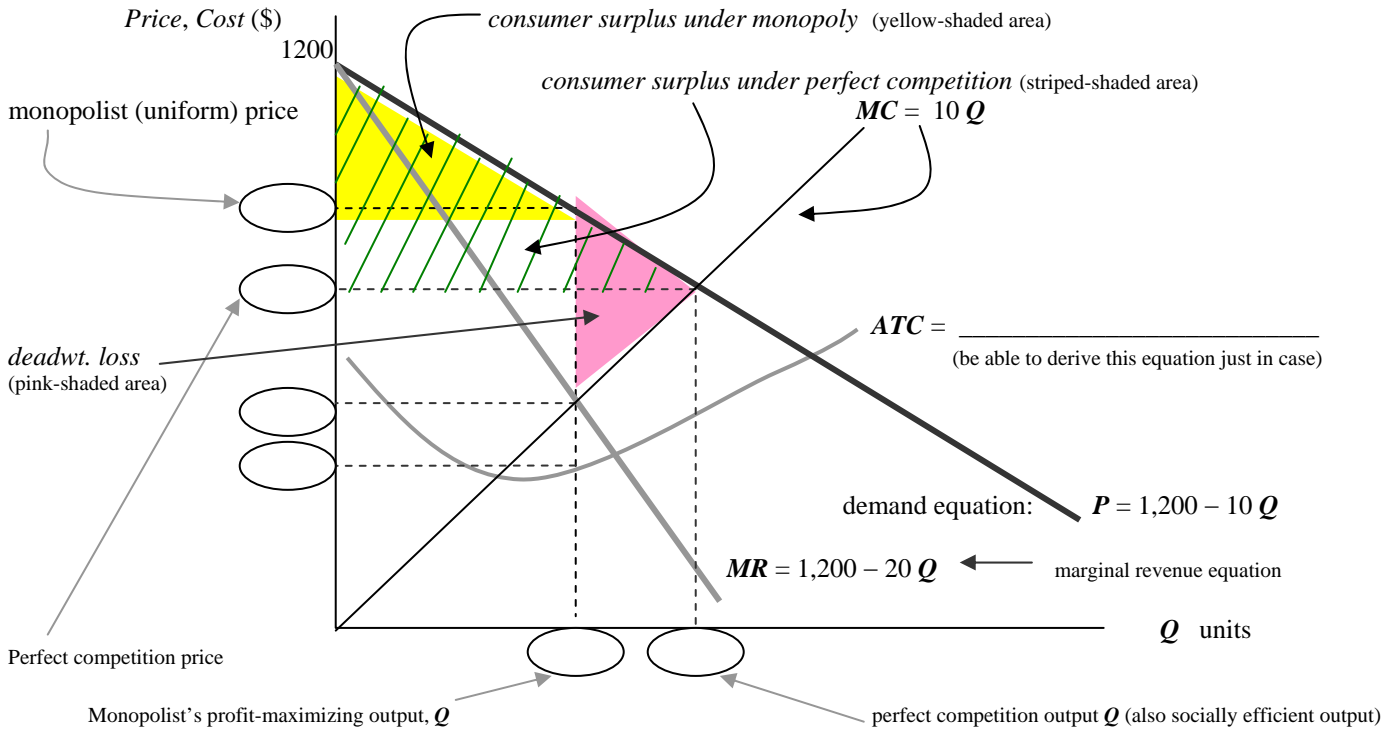
Ch. 15 Monopoly and Perfect Competition Compared, Price Discrimination (*Practice Problem Solutions*)

Consider a monopolist below in Fig. 1 with the following cost curves (*not drawn to scale*):

Total Cost:

$TC = 1,000 + 5Q^2$

Fig. 1. The Cost Curves of a Monopolist



Part 1

1. What is the profit-maximizing level of output Q for the monopolist?

(Hint: Set $MC = MR$ or $MR = MC$ and solve for Q .)

Write down your solution in this space here. Prove to yourself that the answer shown is correct. Then check your solutions with those found on p. 3 under "Detailed Solutions."

$Q =$ _____ units
(Answer: 40 units)

2. At the profit-maximizing output Q , what price P is the monopolist charging for its product? Monopolist price, $P =$ \$ _____
(It's the price *on* the demand curve corresponding to the monopolist's profit-maximizing level of output Q .) (\$800)

(Hint: Plug Q from the previous problem into the demand equation and solve for P .)

3. Given its profit-maximizing Q , how much is the monopolist's profit, π ,? Monopolist profit, $\pi =$ \$ _____
(\$23,000)

(Hint: First solve for total cost TC given Q from the previous problems, which should be \$9,000, then subtract from total revenue $(P)(Q)$.)

Alternatively, without solving for price P but given Q , solve for profit using $\pi = TR - TC = (P)(Q) - [1,000 + 5(Q)(Q)] = (Q)(1,200 - 10Q) - [1,000 + 5(Q)(Q)]$.

4. If the monopoly firm were run *not* by a profit-maximizing owner but by a benevolent social planner, one who would produce at a level of Q equivalent to that of a perfectly competitive output, what would this output be (called *socially efficient quantity, Q*)?
 (Hint: Set $MC = P$ and solve for Q .)

Socially efficient $Q =$ _____
 (perfectly competitive output) (60 units)

5. How much would this benevolent social planner charge as its price if it is producing the socially efficient output Q ? $P =$ \$ _____
 (Hint: Plug Q from the previous problem into the demand equation and solve for P .) (\$600)

6. Following from the two previous questions above, what would be the profit, π , under this situation? $\pi =$ \$ _____
 (\$17,000)

(Hint: First solve for total cost TC given Q from the previous problems, which should be \$19,000, then subtract from total revenue $(P)(Q)$.)

7. Compare the three outcomes in terms of output Q , price P and profit π (one under a monopoly (uniform pricing) condition, another under a perfectly competitive condition, and still another under a monopoly (*perfect price discrimination* condition)).

Table 1	Part 1 Monopoly (uniform pricing)	Part 1 Perfect Competition (socially efficient) (or benevolent social planner)	Part 2 Monopoly (perfect price discrimination)
Output, Q (units)	_____ (40 units)	_____ (60 units)	_____ (60 units)
Price charged, P (\$)	_____ (\$800)	_____ \$600	_____ (reservation price)
Profit, π (\$)	_____ (\$23,000)	_____ (\$17,000)	_____ (\$35,000)
Consumer Surplus, (\$)	_____ (\$8,000)	_____ (\$18,000)	_____ (0)
Producer Surplus, (\$)	_____ (\$24,000)	_____ (\$18,000)	_____ (\$36,000)
Total Surplus, (\$)	_____ (\$32,000)	_____ (\$36,000)	_____ (\$36,000)
Deadweight Loss, (\$)	_____ (\$4,000)	_____ (0)	_____ (0)

For detailed calculations of the numbers on this column, please see p. 5.

Detailed Solutions (Part 1)

1. Solving for the profit-maximizing level of output Q for the monopolist.

$$\begin{aligned} MC &= MR \\ 10Q &= 1,200 - 20Q \\ 10Q + 20Q &= 1,200 && \text{after adding } 20Q \text{ to both sides of the equal sign} \\ 30Q &= 1,200 \\ Q &= 1,200/30 \\ Q &= 40 \text{ units} \end{aligned}$$

2. Solving for the (*uniform*) price P charged by the monopolist while producing at its profit-maximizing level of output Q .

$$\begin{aligned} P &= 1,200 - 10Q \\ &= 1,200 - 10(40 \text{ units}) && \text{after plugging in } Q = 40 \text{ units} \\ &= 1,200 - 400 \\ P &= \$800 \end{aligned}$$

Note: If you don't know how your calculator works, do your computations piece by piece

3. Solving for the monopolist's profit, π .

$$\begin{aligned} \pi &= TR - TC \\ &= (P)(Q) - [1,000 + 5(Q)(Q)] \\ &= (\$800)(40 \text{ units}) - [1,000 + 5(40 \text{ units})(40 \text{ units})] && \text{after plugging in } P = \$800 \text{ and } Q = 40 \text{ units} \\ &= 32,000 - [1,000 + 5(1,600)] \\ &= 32,000 - [1,000 + 8,000] \\ &= 32,000 - 9,000 \\ &= \$23,000 \end{aligned}$$

Alternatively, you can solve for profit without first solving for price P by substituting the demand equation for P into the total revenue expression.

$$\begin{aligned} \pi &= TR - TC \\ &= (Q)(P) - [1,000 + 5(Q)(Q)] \\ &= (Q)(1,200 - 10Q) - [1,000 + 5(Q)(Q)] && \text{after substituting the demand equation } P = 1,200 - 10Q \text{ for } P \\ &= (40 \text{ units})[1,200 - 10(40 \text{ units})] - [1,000 + 5(40 \text{ units})(40 \text{ units})] && \text{after plugging in } Q = 40 \text{ units} \\ &= (40)(1,200 - 400) - [1,000 + 5(1,600)] \\ &= (40)(800) - [1,000 + 8,000] \\ &= 32,000 - 9,000 \\ &= \$23,000 \end{aligned}$$

4. Solving for the level of output Q (perfectly competitive) or the output of a socially efficient firm that is producing at the level equivalent to that of a firm in a perfectly competitive market.

$$\begin{aligned} MC &= P \\ 10Q &= 1,200 - 10Q && \text{after substituting the demand equation } P = 1,200 - 10Q \text{ for } P \\ 10Q + 10Q &= 1,200 && \text{after adding } 10Q \text{ to both sides of the equal sign} \\ 20Q &= 1,200 \\ Q &= 1,200/20 \\ Q &= 60 \text{ units} && \text{Note: The perfectly competitive firm's output is higher than that of the monopolist's.} \end{aligned}$$

5. Solving for the price P charged by the perfectly competitive firm (socially efficient firm) while producing at its profit-maximizing level of output Q .

$$\begin{aligned} P &= 1,200 - 10Q \\ &= 1,200 - 10(60 \text{ units}) \\ &= 1,200 - 600 \\ P &= \$600 \end{aligned}$$

6. One way of solving for the competitive firm's (or the socially efficient firm's) profit, π .

$$\begin{aligned}
 \pi &= TR - TC \\
 &= (P)(Q) - [1,000 + 5(Q)(Q)] \\
 &= (\$600)(60 \text{ units}) - [1,000 + 5(60 \text{ units})(60 \text{ units})] && \text{after plugging in } P = \$600 \text{ and } Q = 60 \text{ units} \\
 &= 36,000 - [1,000 + 5(3,600)] \\
 &= 36,000 - [1,000 + 18,000] \\
 &= 36,000 - 19,000 \\
 &= \$17,000
 \end{aligned}$$

Alternatively, as in Number 3 above, you can solve for profit without first solving for price P by substituting the demand equation for P into the total revenue expression.

$$\begin{aligned}
 \pi &= TR - TC \\
 &= (Q)(P) - [1,000 + 5(Q)(Q)] \\
 &= (Q)(1,200 - 10Q) - [1,000 + 5(Q)(Q)] && \text{after substituting the demand equation } P = 1,200 - 10Q \text{ for } P \\
 &= (60 \text{ units})[1,200 - 10(60 \text{ units})] - [1,000 + 5(60 \text{ units})(60 \text{ units})] && \text{after plugging in } Q = 60 \text{ units} \\
 &= (60)(1,200 - 600) - [1,000 + 5(3,600)] \\
 &= (60)(600) - [1,000 + 18,000] \\
 &= 36,000 - 19,000 \\
 &= \$17,000
 \end{aligned}$$

7. At this point, it's a good idea to label the graph in Fig. 1 by inserting into those empty, tiny circles the numbers for prices and quantities each for monopoly and perfect competition. This makes it easier to follow the solutions below.

Note: Area of a triangle = $(1/2)(\text{base})(\text{height})$

Solving for *consumer surplus* under *monopoly*:
(It is the yellow-shaded triangular area in the graph.)

Solving for *consumer surplus* under *perfect competition*:
(It is the stripe-shaded triangular area in the graph.)

$$\text{Cons. surplus under monopoly} = (1/2)(\$1200 - \$800)(40 \text{ units}) = \$8,000$$

$$\text{Cons. Surplus under perfect comp.} = (1/2)(\$1200 - \$600)(60 \text{ units}) = \$18,000$$

Note: The *loss in consumer surplus* as a result of monopoly (with uniform pricing) as compared to perfect competition is $= \$18,000 - \$8,000 = \$10,000$.

Fig. 2

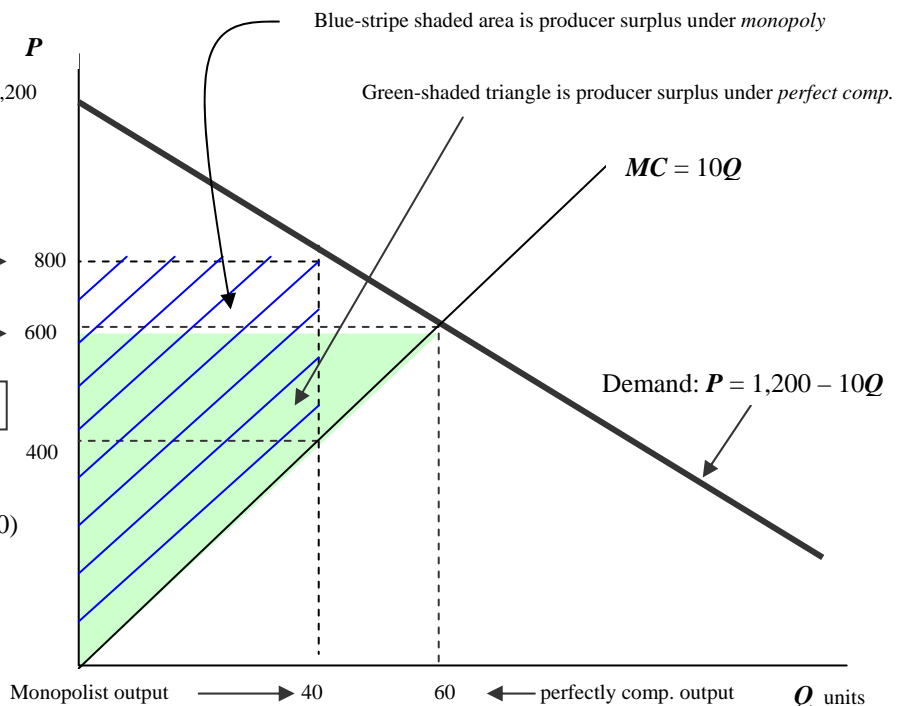
$$\begin{aligned}
 \text{Deadweight loss under monopoly} &= (1/2)(800 - 400)(60 - 40) \\
 &= \$4,000
 \end{aligned}$$

Monopolist (uniform) price \rightarrow 800
Perfectly comp. price \rightarrow 600

Total surplus = Cons. surplus + Prod. surplus

$$\begin{aligned}
 \text{Prod. surplus under monopoly} &= (800 - 400)(40) + (1/2)(400)(40) \\
 &= \$24,000
 \end{aligned}$$

$$\text{Prod. surplus perfect comp.} = (1/2)(600)(60) = \$18,000$$



Alternatively, deadwt. loss = tot. surplus under perfect comp. - tot. surplus under monopoly

Detailed Solutions (Part 2)

Monopoly With Price Discrimination

Note: Under monopoly with perfect price discrimination, the monopolist is assumed to know the price that each of its customer is willing to pay (called *reservation price*) and so charges each of them accordingly, i.e., each customer is charged a different price. This is shown by the blue stripes in Fig. 3 below. So for the price-discriminating monopolist, the total revenue area is represented by the blue-stripe shaded area.

Moreover, the output of the price-discriminating monopolist is equal to the output of the perfectly competitive firm, which is 60 units in this case, because the monopolist is now able to capture *all* of the consumer surplus previously due to the consumers under perfect competition.

1. Calculating *Total Revenue* (under monopoly with perfect price discrimination):

$$\begin{aligned} \text{TR} &= \text{triangle representing consumer surplus under perfect competition} + \text{rectangular area bounded by } \$600 \text{ and } 60 \text{ units} \\ &= (1/2)(1200 - 600)(60 \text{ units}) + (\$600)(60 \text{ units}) \\ &= \$18,000 + \$36,000 \\ &= \$54,000 \end{aligned}$$

$$\begin{aligned} \text{TC} &= 1,000 + 5Q^2 \\ &= 1,000 + 5(60 \text{ units})^2 \\ &= \$19,000 \end{aligned}$$

Consumer surplus under monopoly with perfect price discrimination = 0

$$\begin{aligned} \text{profit, } \pi &= \text{TR} - \text{TC} \\ &= \$54,000 - \$19,000 \\ &= \$35,000 \end{aligned}$$

2. Calculating *Producer Surplus* (under monopoly with perfect price discrimination):

$$\begin{aligned} \text{Producer Surplus} &= \text{green-shaded triangular area} \\ &= (1/2)(1,200 - 0)(60) = \$36,000 \end{aligned}$$

$$\begin{aligned} \text{Alternatively, Producer Surplus} &= \text{Total Revenue} - \text{triangular area are bounded by } \$600 \text{ and } 60 \text{ units} \\ &= \$54,000 - (1/2)(600)(60) = \$36,000 \end{aligned}$$

Fig. 3

Deadweight loss under monopoly with perfect price discrimination = 0

Monopolist (uniform) price → 800
Perfectly comp. price → 600

Total surplus = Cons. surplus + Prod. surplus

Prod. surplus under monopoly with perfect price discrimination = $(1/2)(1,200 - 0)(60) = \$36,000$

